

January 2008

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Patricia Stapf

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From the Desk of the 2008 St. Charles WCR President

Well Connected Resources

Happy New Year!. We have a Great 2008 in store for all of you at WCR this year. I am excited about all of the great opportunities we will have this year to grow both professionally and personally. Hang on to your Hat..... (If you are inclined to wear hats,as some of us are)... We are going to energize you, electrify you, and charge you up this year to be the best you can be! We have a new logo for 2008 that appears in the upper right corner of this newsletter. The energy we receive from each other as we plug into our members resources is powerful.. WCR..... Well Connected Resources... We are all important conduits in our chosen careers, and we at Women's Council of REALTORS are going to stay on top, with our super programs we have lined up for 2008. The topics and speakers are listed in this newsletter for the entire year. You won't want to miss out. Thanks Edwina Conley our 2008 programs/ education chair for lining up a power packed year.. I look forward to serving as your 2008 President and am eager to work with our dynamic leadership team. Special thanks to Past President Phyllis Christian for her outstanding year. Hope to see all of you at our first meeting on Jan10,2008. Please [register by clicking](#) See you at the top!

Judy Bateman



Judy Bateman

SCHEDULE OF SPEAKERS

January 10– “Nothing Moves Real Estate Faster” :Paul Prince
MARIS President

February 14–”Women of Influence”

March 13– Shared meeting with St. Louis & Jefferson Chapters

April 10-Financial Success with MO Homes

May 8-Free CE (SCC) Core “Do It Right” Corky Hyatt

June 12-Business Planning: Sharon Keating

September 11- “Our Industry Insurance Policy” Michelle Kratky

October 9-Networking

November 13- “Tool Time”

December 13– Christmas Celebration!

TIP OF THE PRESIDENTS HAT

To Phyllis Christian for an outstanding year as our 2007 president.



A tip of the hat to **Donna Joerling** on her great sense of humor in the face of some serious health issues.

THURSDAY JANUARY 10 WCR MEETING

Guest Speaker PAUL PRINCE , MARIS

PRESIDENT : Do you want additional tools to improve your business and ultimately increase your income for 2008? They are as close as your fingertips are to your computer. Paul will be explaining the new features and procedures .Attend the meeting and you will be stepping out front as leaders in our industry. RSVP now at sccwcr@msn.com

***A letter from Affiliate Director
Michael Tobin***

I would like to start this year by thanking John Knecht with Allstate Insurance. He is one of the kindest, most caring men I know. He has always gone way out of his way to help with everything no matter what the challenge is! Please, the next time you see John, give him a pat on the back. He deserves it!!

Okay, now the torch has been passed to me! John is leaving me with big shoes to fill. As Affiliate Director I will serve as the person coordinating efforts between the affiliates and the agents. I will also be reporting to the affiliates about things we affiliates can do to assist our WCR Realtors.

A top concern affecting both Realtors and affiliates are the changes happening within the Title industry. Please take the time to talk with a Title affiliate to learn more details about these changes. Advance knowledge of changes will help prevent major concerns later.

This year will also bring a proposed change to Affiliate membership in WCR. The number of affiliates will be limited and new affiliate applicants will be placed on a waiting list. Affiliate applicants who recruit three new Realtors to WCR will be eligible for immediate membership. Details have not been finalized on this new policy but I will keep you updated as plans are finalized.

As a final thought I would like to ask for input from both affiliates and Realtors about how we can work better together and keep the transactions in the WCR family. To be blunt, you, the Realtor, need us as much as we need you. By working with WCR affiliates you keep the business in the WCR family and we will all be top producers.



Thanks and let's have a GREAT 2008!

Michael Tobin
Affiliate Director

***A message from Vice President of
Membership Cindy Williams***

I wanted to tell everyone about our 1st promotion to increase awareness of WCR. We have a great lineup of speakers at our meetings this year.

I know people are saying they can't afford to join WCR but with all of your benefits of the speakers we have lined up you can NOT afford to NOT join. Thursday when you get to the meeting we will be passing out cards for you to keep. Every time you bring a Realtor to a meeting as a guest you get a check on your card. After you get 10 checks on your card you get a FREE lunch. It is not a lot but a free lunch is always nice. You will hear more about the cards Thursday. Another reason to be at the meeting. Lets spread the word about WCR.

Lets have a GREAT 08!!

Cindy Williams
VP Membership



IMPORTANT DATES

March 19– Awards Banquet

April 4-6– National Mega Networking Summit– St Charles

July 11-13– National Influential Women Summit– Boston

August 1-3– Womens Council Leadership Academy

November 21– SCCAR/WCR Installation

BUSINESS TIP

Increase productivity and save your eyesight by getting a big screen monitor (19 inch) and plugging it into your laptop. It's like a big screen TV, you'll love it!